

How we create value

Severfield is the UK's market-leading structural steel group, providing unrivalled project management, design and engineering, manufacturing and delivery solutions for a diverse range of market sectors.

Our key inputs and supply chain



Our people

Our market-leading position is only possible with the right people. We know our people are what makes us stand out from the competition and allow us to successfully execute our strategy. They are the ones with the knowledge and expertise in design, innovation and engineering that makes us industry leaders.

Steel mills and stockholders

We recognise the vital importance of building strong partnerships with steel suppliers who meet our service and quality expectations. We have built a breadth of relationships directly with steel mills to give our clients the best value, as well as with stockholders to support more flexibility. These relationships support us to deliver with certainty, ensure we get the best price for quality steel and give our clients optionality based on their specific project objectives (e.g. lower carbon). We continue to build stronger and wider relationships to deliver for our clients.

Sub-contractors

We have a range of sub-contractor relationships with providers of fabrication, painting and protection, logistic and engineering services. We carefully select our sub-contractors to ensure they meet our stringent standards for quality, sustainability and service. As part of our strategy refresh, we are actively pursuing the development of new partnerships to deliver sustainable growth, profitability and improved agility.

Market partnerships

We are proactively engaging with other market players to jointly pursue new market opportunities, which we would otherwise not be able to access. We have shown our ability to make these relationships a success, through our partnership with JSW Steel to grow in India, and will look for other opportunities to replicate this success.

We create value across the entire project lifecycle

Project management

The Group has a large and highly experienced contract management team, providing services from traditional project management to project integration services. Each manager is the single point of contact for the client and is supported by the Group's resources to deliver exceptional results.

Delivery

Our dedicated and highly experienced delivery teams ensure an efficient and safe build. They work closely with our engineers to plan temporary works to avoid any potential site issues – an essential component for high-rise and complex builds.

Manufacturing

The Group's manufacturing facilities include expansive stockyard areas and in-line cutting, fabrication, welding and painting, and some of the largest finished goods and subassembly areas in the industry. With this strength of capability and increasing breadth of trusted partners, we are able to deliver our client's strict expectations for quality, efficiency and time.



Our strategic goals, enabling enhanced value



**Profitable growth,
balance sheet
strength**

Our strategy has been designed to deliver sustainable growth, leveraging our existing strengths to expand project management, design and engineering services, as well as expand our presences in attractive geographies and markets (e.g. expansion in India).



**Leading
engineers, partner
of choice**

We already have some of the best engineers in the field and continue to look to strengthen our capability, both internally and by leveraging trusted partners.

The value we create

Employees

We provide stable and secure employment within a growing business, offering opportunities for development and career progression. All our employees are paid at, or above, the National Living Wage, reflecting our commitment to fair and responsible employment.

Suppliers and partners

We build long-term, collaborative relationships with our suppliers and partners, recognising the essential role they play in delivering projects safely, efficiently and to the highest standards.

Clients

Our clients are central to our success. We are committed to consistently delivering high-quality projects, on time and to specification, to ensure client satisfaction and long-term trust.

Local communities

We actively contribute to the communities in which we operate through local recruitment, community engagement initiatives, charitable giving via the Severfield Foundation, and volunteering. We are proud to play a positive role in creating social value.

Shareholders

The Group is cash-generative, reinvesting in the business to support long-term growth and profitability. Our refreshed strategy is designed to deliver sustainable shareholder value and growth of returns.

Design and Engineering

Our market-leading engineers provide clients with innovative concepts and solutions to realise and improve designs, create efficiencies and deliver sustainability objectives.

Our teams have vast experience with some of the most complicated designs and builds over the years and we thrive on finding innovative solutions to deliver what our clients want.

High-performance culture: safe, engaged & accountable

Our people are critical to our success and our continued focus is to keep them safe, inspired and admired through the market-leading projects and output we deliver for our clients.

Doing good, building communities

The work we do helps build the infrastructure and services that we all rely on. We continue to seek our projects that will benefit our society, delivering efficiently to maximise our value. In addition, we will continue to enhance our community engagement initiatives.